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# COSTA PALMAS

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*This exclusive Four Seasons resort community further  
expands Baja's potential!*

*-by Michael Koehn | photos by Francisco Estrada & courtesy of Costa Palmas-*

One thing about southern Baja, with its expansive coastline and miles of pristine beaches, it has the capacity to absorb a wide variety of new projects and developments, as the area continues to be discovered and appreciated as a place with almost unlimited potential for luxury resorts and residential communities. The facts are pretty obvious: with its near perfect weather and scenic beauty, the area is just flat out one of the greatest places in the world to visit and live.

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That's one of the reasons we've seen a boom in development in Los Cabos over the past few years. Now the Four Seasons has come to the area, with a project planned to open in 2018, and it's pretty spectacular. The 141-room Four Seasons Resort Los Cabos at Costa Palmas will be part of the exclusive Costa Palmas resort community, which will also include private residences and villas, a private marina with space for superyachts up to 250 feet, a Beach & Yacht club and a Robert Trent Jones II–designed, 18-hole golf course, all set on 1,000 acres with two miles of swimmable beach on the Sea of Cortés.

To say that this is a game changer for the area is an understatement. This part of southern Baja has been relatively undeveloped, and the resorts and communities in the area have been limited to smaller scale facilities in Buena Vista and Los Barillos that focus on the world-class sportfishing the East Cape is famous for. The new Four Seasons Resort and community at Costa Palmas recognizes the beauty and resources of the natural environment, but also brings a world-class level of luxury service and amenities to the area. The resort itself consists of a low-density layout

**(BELOW)** | *Guests can enjoy the two-mile stretch of calm, swimmable beach from their private seaside cabana.*





with multiple buildings and collection of whole-ownership beachfront, marina and golf adjacent Four Seasons-branded private residences, as well as an intimate collection of custom single-family beachfront villas.

The design of Costa Palmas is something altogether unique for southern Baja, making it a sort of South Seas enclave that fully embraces the landscape and the open, azure waters of the Sea of Cortés facing it. As the property takes shape, what becomes evident is the beautifully understated elegance of the overall look of the place.

“The architecture attempts to not even be there,” says Brendan Guerin, principal of Guerin Glass Architects, who designed Costa Palmas resort and homes. “What we’ve been striving for is a distillation, reducing things down to primary elements. As in the

rendering of the lobby, which is as much a planter, a vessel to contain landscape, as it is a building. There’s a small quality of enclosed space; it’s more about shade and protection from the occasional rainstorm, being overtly indoor/outdoor, trying to showcase and celebrate the landscape, the natural beauty of the site.”

Costa Palmas contains all the key elements of any world-class resort, with multiple pools, extensive indoor and outdoor event and wedding facilities and five unique dining outlets. At the heart of the project is Costa Palmas Marina, a premier facility that will become a magnet for long-range luxury yachts and sports fishermen between

**(ABOVE)** | Aerial view of the Costa Palmas Beach Club | located steps away from the Sea of Cortez.

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**(ABOVE AND FAR RIGHT)** | *This page: Interior of seaside cabana at Costa Palmas. Opposite page, top to bottom, left to right: Aerial view of the Costa Palmas Beach Club. Lorenzo, Beach Club GM.*

La Paz and Cabo San Lucas. With planned facilities that include 250 slips and ability to accommodate luxury vessels up to 250-feet, the new marina will be a major hub of boating activities in southern Baja. In addition to full service marine amenities, the marina will also include a members-only Costa Palmas Beach & Yacht Club and a marina village with restaurants and shops.

The social center of Costa Palmas is their members only Beach & Yacht Club, a place is designed for convenient gatherings and casual entertaining for friends and families, as one might in their own backyard. There are plenty of amenities planned for the convenience of owners and guests, including fresh and healthy cuisine available at all

hours of the day (Costa Palmas has its own 18-acre organic farm on the property providing a wide variety of fruits, vegetables and herbs for its kitchens, and even harvests its own sea salt), a series of full-service pools for both adults and kids, an indoor-outdoor fitness facility with locker rooms and gear storage, a Kid's Club and theater and, of course, the latest in beach and land toys, including mountain bikes, paddle boards, snorkeling gear, and kayaks through their on-site Aventura Station. The Aventura team also provides guided adventure trips into the Sierra de la Laguna Mountains that

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form the dramatic backdrop for the resort, sportfishing in the local waters and dive trips to Cabo Pulmo.

“We refer to Costa Palmas as “The Giving Land” because there’s so much to do here,” says Ricardo Medina, the onsite Marketing Director for Irongate, the development company creating the property with Four Seasons. “Our hotel guests or homeowners will have so many activities here, whether it’s taking a cooking class in the garden, riding horses with your kids, looking over the local fisherman’s catch for dinner options, taking sailing lessons or picking mangoes for a refreshing afternoon margarita.”

Any new development in southern Baja worth its salt has to have a world-class golf facility and Costa Palmas has enlisted one of the most successful course architects in the game, Robert Trent Jones II, who has created more than 270 iconic courses in over 40 countries. His design for Costa Palmas

features generous landing areas off the tees, as the course weaves from the hillside to the marina and the beach, revealing breathtaking views of the mountains and ocean. Jones has designed the course as a place to enjoy regardless of skill level, with a practice facility, professional instruction, caddy service, clubhouse and pro shop all part of the project.

If this sounds good, as it should to any Baja enthusiast, then you’ll need to mark your calendar for a visit in 2018. The Four Seasons Resort Los Cabos will soon add matchless hospitality, elemental luxury and a contemporary design sensibility to Cabo Este, and, in addition to the resort component, they also have options for owning a piece of the property, which have attracted considerable attention from

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**(FAR LEFT AND BELOW)** | *Opposite page, top to bottom, left to right: The Costa Palmas Beach Bar is just steps away from the beach club and it’s a great place to sip on a cocktail and take in the amazing sunsets. Beachfront Cabanas. As one enters, they can behold the sophistication and refinement. Materials made by hand with true craft. The simple elegance is designed to serve, yet can’t help but be admired, as well. Cabana - outdoor shower. This page: Beach Bar.*





**(ABOVE AND FAR RIGHT)** | This page, top to bottom, left to right: The Costa Palmas Beach Club is surrounded by a serene estuary. Opposite page: Beach Bar.

Hollywood celebrities and the *Robb Report* set. The Private Villas are a collection limited to 18 villas. Each is custom designed, in floor plans from 5,000 to 10,000 square feet, and built with the serenity of complete privacy in mind. Each Four Seasons Private Villa is a one-of-a-kind created by custom builder Costa Palmas Home, who can help you select from four bespoke home designs that are beautifully integrated into the landscape. You can work with them to design and build your own version of the perfect seaside retreat and also choose to bring in your own design and construction team.

Costa Palmas also offers Four Seasons Private Residences, including Marina Residences, two, three- and four-bedroom residences overlooking the bustling marina that range from 2,523 to 4,978 square feet.

Four Seasons Beachfront Residences are offered along the two-mile stretch of beach

on the Sea of Cortés. Single-level three- and four-bedroom residences on the Sea of Cortés range from 3,806 to 4,598 square feet; two-level townhomes are offered in four- and five-bedroom configurations from 6,528 to 6,792 square feet.

Four Seasons Golf Residences are set within the rolling layout of the Robert Trent Jones II course and the lush expanse of the Costa Palmas' onsite 18-acre organic farm, with the Sierra De La Laguna Mountains as backdrop. These residences are available in one- to four-bedroom configurations and range from 1,150 to 4,598 square feet.

"We currently have four cabanas and a beach bar set up on the water, where prospective buyers can come and experience the lifestyle here for two or three days," says Medina. "We've had a lot of interest from prospective buyers in Los Angeles, Orange County, San Diego, the San Francisco Bay



area and Texas, especially Houston, people who like to winter in the area. That two miles of beach is an especially attractive amenity for them.”

There’s not much more to say about Costa Palmas that can explain the significance and elegant beauty of this new addition to the coastline in southern Baja. Text and photographs really can’t do it justice, so if this is something that seems appealing to you, make a point of visiting in 2018, and, if you’re interested in one of the private residences, you better hurry, because some of the world’s most well-heeled Baja aficionados have already come to visit, and they like what they see.

**For more information:**

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**El Fin!**

